

|                                      | <u>FY 2019-20 Budget</u> | <u>FY 2020-21 Budget</u> | <u>Difference</u>  |
|--------------------------------------|--------------------------|--------------------------|--------------------|
| Ordinary Income/Expense              |                          |                          |                    |
| Income                               |                          |                          |                    |
| <b>2000 Bank Revenue</b>             |                          |                          |                    |
| 2005 - Divident Income - Cshwab      | 19,500.00                | 0.00                     | (19,500.00)        |
| 2010 Dividend Income - CCCU          | 1,200.00                 | 0.00                     | (1,200.00)         |
| Charles Schwab-Gain/Loss Invtmt      | 0.00                     | 0.00                     | 0.00               |
| Charles Schwab Dividends             | 0.00                     | 0.00                     | 0.00               |
| 2000 Bank Revenue - Other            | 0.00                     | 0.00                     | 0.00               |
| <b>Total 2000 Bank Revenue</b>       | <b>20,700.00</b>         | <b>0.00</b>              | <b>(20,700.00)</b> |
| <b>2000 Interest Income</b>          |                          |                          |                    |
| 2001 Interest from Checking          | 0.00                     | 0.00                     | 0.00               |
| 2002 Interest from CDs               | 0.00                     | 0.00                     | 0.00               |
| 2010 Dividend Income                 | 0.00                     | 0.00                     | 0.00               |
| 2000 Interest Income - Other         | 0.00                     | 0.00                     | 0.00               |
| <b>Total 2000 Interest Income</b>    | <b>0.00</b>              | <b>0.00</b>              | <b>0.00</b>        |
| 3110 Trade Show Booth Regist         | 0.00                     | 0.00                     | 0.00               |
| 3201 ICC Educode Regist Reimb        | 0.00                     | 0.00                     | 0.00               |
| <b>4000 Membership Svcs Revenue</b>  |                          |                          |                    |
| 4001 Gov Primary Membshp Dues        | 0.00                     | 0.00                     | 0.00               |
| 4005 Gov Employ Member Dues          | 0.00                     | 0.00                     | 0.00               |
| 4010 Gov Associate Member Dues       | 4,500.00                 | 4,000.00                 | (500.00)           |
| 4015 Indust Prime/Assoc Dues         | 7,000.00                 | 3,500.00                 | (3,500.00)         |
| 4020 Student Membership Dues         | 100.00                   | 100.00                   | 0.00               |
| 4025 Food/Beverage Lunch Reim        | 1,000.00                 | 500.00                   | (500.00)           |
| 4030 Installation Banquet Fees       | 3,000.00                 | 5,500.00                 | 2,500.00           |
| 4031 Instal Banquet Sponsorship      | 0.00                     | 0.00                     | 0.00               |
| 4035 Revenue-Web Advertising         | 0.00                     | 0.00                     | 0.00               |
| 4040 Code Book Sales                 | 0.00                     | 0.00                     | 0.00               |
| 4040 Indust Empl Memshp Dues         | 0.00                     | 0.00                     | 0.00               |
| 4045 Clothing/Merchandise Sales      | 0.00                     | 0.00                     | 0.00               |
| 4050 Cash Donations/Grant donat      | 0.00                     | 0.00                     | 0.00               |
| 4000 Membership Svcs Revenue - Other | 0.00                     | 0.00                     | 0.00               |

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| <b>Total 4000 Membership Svcs Revenue</b>       | 15,600.00         | 13,600.00         | (2,000.00)          |
| <b>6000 Public Outreach Revenue</b>             |                   |                   |                     |
| 6001 Fund Raising Events                        | 0.00              | 0.00              | 0.00                |
| 6000 Public Outreach Revenue - Other            | 0.00              | 0.00              | 0.00                |
| <b>Total 6000 Public Outreach Revenue</b>       | 0.00              | 0.00              | 0.00                |
| <b>7000 Education Program Revenues</b>          |                   |                   |                     |
| 7001 Registration Fees-Reimburs                 | 500.00            | 500.00            | 0.00                |
| 7010 Book/Handout Sales                         | 0.00              | 0.00              | 0.00                |
| 7000 Education Program Revenues - Other         | 0.00              | 0.00              | 0.00                |
| <b>Total 7000 Education Program Revenues</b>    | 500.00            | 500.00            | 0.00                |
| <b>8000 Educode Revenue</b>                     |                   |                   |                     |
| 8001 ICC Educo Regist Reimburse                 | 800,000.00        | 400,000.00        | (400,000.00)        |
| 8005 Book Sales                                 | 0.00              | 0.00              | 0.00                |
| 8010 Trade Show Vendor Recpts                   | 22,500.00         | 15,000.00         | (7,500.00)          |
| 8014 Industry Sponsorship                       | 1,500.00          | 1,500.00          | 0.00                |
| 8015 Indust Apprec Underwriting                 | 0.00              | 0.00              | 0.00                |
| 8025 Clothing Sales                             | 0.00              | 0.00              | 0.00                |
| 8030 Educode Merchandise Sales                  | 0.00              | 0.00              | 0.00                |
| 8000 Educode Revenue - Other                    | 0.00              | 0.00              | 0.00                |
| <b>Total 8000 Educode Revenue</b>               | 824,000.00        | 416,500.00        | (407,500.00)        |
| International Code Council                      | 0.00              | 0.00              | 0.00                |
| <b>Total Income</b>                             | <b>860,800.00</b> | <b>430,600.00</b> | <b>(430,200.00)</b> |
| <b>Expense</b>                                  |                   |                   |                     |
| <b>1190 Accum Deprec-Office Equipm</b>          | 0.00              | 0.00              | 0.00                |
| <b>2500 Banking &amp; Investment Fees</b>       |                   |                   |                     |
| 2501 Misc Bank Charges                          | 0.00              | 0.00              | 0.00                |
| 2510 Interest on Credit Card                    | 250.00            | 50.00             | (200.00)            |
| 2515 Brokerage fees                             | 0.00              | 0.00              | 0.00                |
| 2500 Banking & Investment Fees - Other          | 0.00              | 0.00              | 0.00                |
| <b>Total 2500 Banking &amp; Investment Fees</b> | 250.00            | 50.00             | (200.00)            |
| <b>2600 PayPal Merchant Fees</b>                |                   |                   |                     |
| 2601 PayPal Member Subscrip Fee                 | 0.00              | 0.00              | 0.00                |
| 2603 PayPal Registration Fees                   | 0.00              | 0.00              | 0.00                |

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| 2600 PayPal Merchant Fees - Other            | 0.00      | 500.00    | 500.00      |
| <b>Total 2600 PayPal Merchant Fees</b>       | 0.00      | 500.00    | 500.00      |
| 2600 Paypal Online Merchant Fee              | 1,200.00  | 0.00      | (1,200.00)  |
| <b>3000 Executive Board Mtg Expens</b>       |           |           |             |
| 3001 Exec Board Mtg Venue                    | 0.00      | 0.00      | 0.00        |
| 3010 Exec Brd Mtg Food/Bev                   | 3,000.00  | 3,000.00  | 0.00        |
| 3000 Executive Board Mtg Expens - Other      | 0.00      | 0.00      | 0.00        |
| <b>Total 3000 Executive Board Mtg Expens</b> | 3,000.00  | 3,000.00  | 0.00        |
| 3099 Sales Tax                               | 0.00      | 0.00      | 0.00        |
| 3100 Executive Board Clothing                | 1,000.00  | 1,000.00  | 0.00        |
| <b>4500 Membership Svcs Expenses</b>         |           |           |             |
| 4501 Chap Mtg Room Charge                    | 0.00      | 0.00      | 0.00        |
| 4505 Chpt Mtg Food/Beverage Chg              | 41,500.00 | 25,000.00 | (16,500.00) |
| 4510 Chap Mtg Equipment Charge               | 0.00      | 0.00      | 0.00        |
| 4515 E-newsletter                            | 0.00      | 0.00      | 0.00        |
| 4520 Website/Webmaster                       | 0.00      | 0.00      | 0.00        |
| 4525 Trade Org Membership                    | 0.00      | 0.00      | 0.00        |
| 4535 Code Book Purchases                     | 0.00      | 0.00      | 0.00        |
| 4540 Clothing/Merchandise                    | 0.00      | 0.00      | 0.00        |
| 4544-Officers Install Banquet                | 0.00      | 0.00      | 0.00        |
| 4545 Awards,Trophies, Gifts                  | 5,000.00  | 2,500.00  | (2,500.00)  |
| 4550 Credit Card Merchant Fees               | 0.00      | 0.00      | 0.00        |
| 4555 Advertising/Marketing/Promo             | 0.00      | 0.00      | 0.00        |
| 4560 Printing Costs                          | 0.00      | 0.00      | 0.00        |
| 4565 Office supplies                         | 0.00      | 0.00      | 0.00        |
| 4570 Postage and Shipping                    | 100.00    | 100.00    | 0.00        |
| 4580 Membership Committee                    |           |           | 0.00        |
| 4580-1 Membership Cards                      | 0.00      | 0.00      | 0.00        |
| 4580-2 Membership Merchandise                | 0.00      | 0.00      | 0.00        |
| 4580-3 Social Events                         | 0.00      | 0.00      | 0.00        |
| 4580-4 Membership Branding                   | 0.00      | 0.00      | 0.00        |
| 4580-5 Membership Photo                      | 0.00      | 0.00      | 0.00        |
| 4580-6 EduCode Merchandise                   | 0.00      | 0.00      | 0.00        |
| 4580 Membership Committee - Other            | 0.00      | 0.00      | 0.00        |

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| Total 4580 Membership Committee            | 0.00       | 0.00      | 0.00         |
| 4500 Membership Svcs Expenses - Other      | 0.00       | 0.00      | 0.00         |
| <b>Total 4500 Membership Svcs Expenses</b> | 46,600.00  | 27,600.00 | (19,000.00)  |
| 4599 Sales Tax                             | 0.00       | 0.00      | 0.00         |
| <b>4600 Membership Committee</b>           |            |           |              |
| 4610 Membership Cards                      | 0.00       | 0.00      | 0.00         |
| 4620 Membership Merchandise                | 0.00       | 0.00      | 0.00         |
| 4630 Membership Events                     | 26,000.00  | 0.00      | (26,000.00)  |
| 4640 Installation Banquet                  | 20,000.00  | 18,000.00 | (2,000.00)   |
| 4650 Membership Trade Show                 | 1,000.00   | 0.00      | (1,000.00)   |
| 4660 Membership Sponsorship                | 1,000.00   | 0.00      | (1,000.00)   |
| 4670 Membership Donation                   | 1,000.00   | 0.00      | (1,000.00)   |
| 4680 Membership Office Supplies            | 500.00     | 500.00    | 0.00         |
| 4600 Membership Committee - Other          | 0.00       | 0.00      | 0.00         |
| <b>Total 4600 Membership Committee</b>     | 49,500.00  | 18,500.00 | (31,000.00)  |
| <b>4700 Communication Committee</b>        |            |           |              |
| 4710 Website Design/Maintenance            | 500.00     | 500.00    | 0.00         |
| 4720 Building Safety Month                 | 1,500.00   | 1,500.00  | 0.00         |
| 4730 Electronic Communication              | 1,200.00   | 1,200.00  | 0.00         |
| 4735 Social Media Communication            | 6,000.00   | 0.00      | (6,000.00)   |
| 4740 Logo Design                           | 0.00       | 0.00      | 0.00         |
| 4750 2019 ABM Expenses                     | 0.00       | 0.00      | 0.00         |
| 4755 2019 ABM Funding                      | 110,000.00 | 0.00      | (110,000.00) |
| 4790 Comm Committee Misc                   | 0.00       | 0.00      | 0.00         |
| 4700 Communication Committee - Other       | 0.00       | 0.00      | 0.00         |
| <b>Total 4700 Communication Committee</b>  | 119,200.00 | 3,200.00  | (116,000.00) |
| <b>5000 Other Expenses</b>                 |            |           |              |
| 5001 CPA/Accounting Services               | 15,000.00  | 10,000.00 | (5,000.00)   |
| 5010 Board Errors/Omit Insuranc            | 0.00       | 0.00      | 0.00         |
| 5011 General Liability Insuranc            | 2,500.00   | 2,500.00  | 0.00         |
| 5020 Contracted Admin Services             | 50,000.00  | 40,000.00 | (10,000.00)  |
| 5022 Milage Reimbursement                  | 3,000.00   | 1,000.00  | (2,000.00)   |
| 5030 Computer Software                     | 500.00     | 500.00    | 0.00         |
| 5031 Website Domain Name                   | 1,000.00   | 1,000.00  | 0.00         |

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| 5035 Wireless Internet Connecti          | 0.00             | 0.00             | 0.00               |
| 5036 Cell Phone                          | 1,000.00         | 1,000.00         | 0.00               |
| 5037 Office Fax Machine Line             | 0.00             | 0.00             | 0.00               |
| 5040 New Office Equipment                | 0.00             | 0.00             | 0.00               |
| 5050 New Computer Equipment              | 1,000.00         | 500.00           | (500.00)           |
| 5055 Office Supplies                     | 2,000.00         | 500.00           | (1,500.00)         |
| 5057 Post Office Box                     | 500.00           | 500.00           | 0.00               |
| 5060 Graphic Art                         | 500.00           | 0.00             | (500.00)           |
| 5070 Storage Unit Rental                 | 2,500.00         | 1,500.00         | (1,000.00)         |
| 5080 Nev Sales/Use Tax Collectd          | 0.00             | 0.00             | 0.00               |
| 5090 Nevada Secretary of State           | 500.00           | 100.00           | (400.00)           |
| 5099 Contingency Expenses                | 10,000.00        | 10,000.00        | 0.00               |
| 5000 Other Expenses - Other              | 0.00             | 0.00             | 0.00               |
| <b>Total 5000 Other Expenses</b>         | <b>90,000.00</b> | <b>69,100.00</b> | <b>(20,900.00)</b> |
| <b>6500 Pub Outreach Expense</b>         |                  |                  |                    |
| 6501 Partner Organizations               |                  |                  |                    |
| 6501-1 WPLBO                             | 3,000.00         | 2,000.00         | (1,000.00)         |
| 6501-2 CALBO                             | 2,000.00         | 0.00             | (2,000.00)         |
| 6501-2 Food and Beverages                | 0.00             | 0.00             | 0.00               |
| 6501-3 Lodging                           | 0.00             | 0.00             | 0.00               |
| 6501-3 Nev Org BO's                      | 0.00             | 0.00             | 0.00               |
| 6501-3 NV Org of Bldg Officials          | 1,000.00         | 1,500.00         | 500.00             |
| 6501-4 Entertainment                     | 0.00             | 0.00             | 0.00               |
| 6501-5 Misc. Expenses                    | 0.00             | 0.00             | 0.00               |
| 6501 Partner Organizations - Other       | 0.00             | 0.00             | 0.00               |
| <b>Total 6501 Partner Organizations</b>  | <b>6,000.00</b>  | <b>3,500.00</b>  | <b>(2,500.00)</b>  |
| 6502 BO Org Travel Expenses              | 0.00             | 0.00             | 0.00               |
| 6503 SNICC Host Events                   | 0.00             | 0.00             | 0.00               |
| 6504 Trade Assc Memberships              |                  |                  |                    |
| 6504-1 AIA SN                            | 0.00             | 0.00             | 0.00               |
| 6504-2 NFRC                              | 0.00             | 0.00             | 0.00               |
| 6504 Trade Assc Memberships - Other      | 0.00             | 0.00             | 0.00               |
| <b>Total 6504 Trade Assc Memberships</b> | <b>0.00</b>      | <b>0.00</b>      | <b>0.00</b>        |
| 6505 Toddler Swim Lesson Grants          |                  |                  |                    |

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| 6505-1 Grant Travel Expenses                 | 250.00           | 0.00        | (250.00)           |
| 6505-2 Grant printing expenses               | 250.00           | 0.00        | (250.00)           |
| 6505 Toddler Swim Lesson Grants - Other      | 22,500.00        | 0.00        | (22,500.00)        |
| <b>Total 6505 Toddler Swim Lesson Grants</b> | <b>23,000.00</b> | <b>0.00</b> | <b>(23,000.00)</b> |
| 6506 ICC Region I Participation              | 1,000.00         | 1,000.00    | 0.00               |
| 6510 Charitable Donations Misc               | 3,500.00         | 0.00        | (3,500.00)         |
| 6515 Code Hearg Grants                       |                  |             |                    |
| 6515-3 Lodging                               | 0.00             | 0.00        | 0.00               |
| 6515-4 Misc Entertainment                    | 0.00             | 0.00        | 0.00               |
| 6515-5 Misc. Expenses                        | 0.00             | 0.00        | 0.00               |
| 6515 Code Hearg Grants - Other               | 5,000.00         | 0.00        | (5,000.00)         |
| <b>Total 6515 Code Hearg Grants</b>          | <b>5,000.00</b>  | <b>0.00</b> | <b>(5,000.00)</b>  |
| 6520 ICC Annual Bus Mtg-Grants               |                  |             |                    |
| 6520-1 Travel & Transportation               | 0.00             | 0.00        | 0.00               |
| 6520-2 Meals-Food and Beverage               | 0.00             | 0.00        | 0.00               |
| 6520-3 Lodging                               | 0.00             | 0.00        | 0.00               |
| 6520-4 Entertainment Misc.                   | 0.00             | 0.00        | 0.00               |
| 6520-5 Miscellaneous Expenses                | 0.00             | 0.00        | 0.00               |
| 6520-6 Conference Registration               | 0.00             | 0.00        | 0.00               |
| 6520 ICC Annual Bus Mtg-Grants - Other       | 10,000.00        | 0.00        | (10,000.00)        |
| <b>Total 6520 ICC Annual Bus Mtg-Grants</b>  | <b>10,000.00</b> | <b>0.00</b> | <b>(10,000.00)</b> |
| 6521 Contrib to ICC Candidates               | 0.00             | 0.00        | 0.00               |
| 6522 ABM Contributions to Host               | 1,000.00         | 0.00        | (1,000.00)         |
| 6523 Chapter Pins                            | 1,500.00         | 0.00        | (1,500.00)         |
| 6525 High Schl Outrch/Scholarssp             | 5,000.00         | 0.00        | (5,000.00)         |
| 6530 College Scholarship Progrm              | 35,000.00        | 35,000.00   | 0.00               |
| 6535 ICC Bldg Sfty Month Promo               | 0.00             | 0.00        | 0.00               |
| 6539 Booth Registration Fee                  | 750.00           | 0.00        | (750.00)           |
| 6540 Pub Out Promo-Prize,Hando               | 500.00           | 0.00        | (500.00)           |
| 6545 ICC Board Elec Contribu                 | 0.00             | 0.00        | 0.00               |
| 6550 Pub Outrch Printing                     | 500.00           | 0.00        | (500.00)           |
| 6554 PO Display Equipment                    | 0.00             | 0.00        | 0.00               |
| 6555 Pub Outrch Office Supplies              | 0.00             | 0.00        | 0.00               |
| 6560 Pub Outrch Postage/Ship                 |                  |             |                    |

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| 6565 Nev Org of Bldg Offic Memb              | 0.00              | 0.00              | 0.00               |
| 6560 Pub Outrch Postage/Ship - Other         | 0.00              | 0.00              | 0.00               |
| <b>Total 6560 Pub Outrch Postage/Ship</b>    | <b>0.00</b>       | <b>0.00</b>       | <b>0.00</b>        |
| 6560 Public Outrch Postage/Ship              | 0.00              | 0.00              | 0.00               |
| <b>6561 Spec. Project Donation</b>           |                   |                   |                    |
| 6561-1 Home Aid                              | 20,000.00         | 10,000.00         | (10,000.00)        |
| 6561-2 UNLV Solar Decathlon                  | 15,000.00         | 0.00              | (15,000.00)        |
| 6561-3 UNLV/UNR SNV Fault Study              | 50,000.00         | 50,000.00         | 0.00               |
| 6561-4 ACE Mentoring                         | 2,500.00          | 0.00              | (2,500.00)         |
| 6561-5 UNLV STEM                             | 5,000.00          | 0.00              | (5,000.00)         |
| 6561-6 Construction vs. Cancer               | 2,500.00          | 2,500.00          | 0.00               |
| 6561 Spec. Project Donation - Other          | 0.00              | 0.00              | 0.00               |
| <b>Total 6561 Spec. Project Donation</b>     | <b>95,000.00</b>  | <b>62,500.00</b>  | <b>(32,500.00)</b> |
| 6562 Entertainment                           | 2,500.00          | 1,000.00          | (1,500.00)         |
| 6500 Pub Outreach Expense - Other            | 0.00              | 0.00              | 0.00               |
| <b>Total 6500 Pub Outreach Expense</b>       | <b>190,250.00</b> | <b>103,000.00</b> | <b>(87,250.00)</b> |
| 6599 Sales Taxes                             | 0.00              | 0.00              | 0.00               |
| <b>6600 Int'l Code Council Fees</b>          |                   |                   |                    |
| 6601 Annual membership dues/fee              | 0.00              | 0.00              | 0.00               |
| 6600 Int'l Code Council Fees - Other         | 0.00              | 0.00              | 0.00               |
| <b>Total 6600 Int'l Code Council Fees</b>    | <b>0.00</b>       | <b>0.00</b>       | <b>0.00</b>        |
| <b>7500 Education Program Expenses</b>       |                   |                   |                    |
| 7020   | 0.00              | 0.00              | 0.00               |
| 7501 Instructor Fees                         | 10,000.00         | 5,000.00          | (5,000.00)         |
| 7505 Room Rental Charge                      | 0.00              | 0.00              | 0.00               |
| 7510 Food and Beverage                       | 2,500.00          | 0.00              | (2,500.00)         |
| 7515 Educt Equipment Charges                 | 1,000.00          | 100.00            | (900.00)           |
| 7520 Ed Prog Ads/Marketing                   | 0.00              | 0.00              | 0.00               |
| 7525 Ed Prog Books/Handouts                  | 2,500.00          | 250.00            | (2,250.00)         |
| 7530 Credit Card Merchant Fees               | 0.00              | 0.00              | 0.00               |
| 7535 Ed Program Printing                     | 0.00              | 0.00              | 0.00               |
| 7540 Ed Prog Office Supplies                 | 0.00              | 0.00              | 0.00               |
| 7500 Education Program Expenses - Other      | 0.00              | 0.00              | 0.00               |
| <b>Total 7500 Education Program Expenses</b> | <b>16,000.00</b>  | <b>5,350.00</b>   | <b>(10,650.00)</b> |

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| 7599 Sales Tax                         | 0.00              | 0.00             | 0.00               |
| 7600 Workforce Development             | 10,000.00         | 10,000.00        | 0.00               |
| 7601 Construction vs. Cancer           | 0.00              | 0.00             | 0.00               |
| 8500 Educode ICC Expenses              |                   |                  |                    |
| 8501 ICC Instructors Fees              | 45,000.00         | 30,000.00        | (15,000.00)        |
| 8505 ICC Registration Support          | 30,000.00         | 20,000.00        | (10,000.00)        |
| 8506 WiFi Registration Link            | 0.00              | 0.00             | 0.00               |
| 8510 ICC Marketing Catalog             | 14,000.00         | 10,000.00        | (4,000.00)         |
| 8515 ICC Planning Project Mgt          | 8,000.00          | 8,000.00         | 0.00               |
| 8520 ICC Books/Materials Suppli        | 20,000.00         | 15,000.00        | (5,000.00)         |
| 8525 ICC Reimbursable Registrat        | 0.00              | 0.00             | 0.00               |
| 8530 Returned Check-Registrat          | 0.00              | 0.00             | 0.00               |
| 8535 EduCode ICC Exp - Other           | 1,000.00          | 0.00             | (1,000.00)         |
| 8500 Educode ICC Expenses - Other      | 0.00              | 0.00             | 0.00               |
| <b>Total 8500 Educode ICC Expenses</b> | <b>118,000.00</b> | <b>83,000.00</b> | <b>(35,000.00)</b> |
| 8599 Sales Taxes                       | 0.00              | 0.00             | 0.00               |
| 8700 Other EduCode Expense             |                   |                  |                    |
| 3213 ICC Reimbursable Registrat        | 0.00              | 0.00             | 0.00               |
| 8701 Non-ICC Instructor Fees           | 110,000.00        | 70,000.00        | (40,000.00)        |
| 8705 Other Books/Handouts              | 0.00              | 0.00             | 0.00               |
| 8710 Convention Space Rental           | 0.00              | 0.00             | 0.00               |
| 8715 Classroom Furn/AV Rent/Buy        | 18,000.00         | 12,000.00        | (6,000.00)         |
| 8720 Event Buffet Lunches              | 75,000.00         | 50,000.00        | (25,000.00)        |
| 8725 Event Break Food/Beverages        | 110,000.00        | 50,000.00        | (60,000.00)        |
| 8727 EC Trade Show Supplies            | 1,000.00          | 1,000.00         | 0.00               |
| 8730 Trade Show Vendors                | 4,000.00          | 6,000.00         | 2,000.00           |
| 8732 EduCode Thurs Social Event        | 9,000.00          | 7,000.00         | (2,000.00)         |
| 8733 EduCode Wed Social Event          | 9,000.00          | 7,000.00         | (2,000.00)         |
| 8735 Mardi Gras Welcome Bar            | 8,000.00          | 7,000.00         | (1,000.00)         |
| 8736 Mardi Gras Welcome Food           | 8,000.00          | 7,000.00         | (1,000.00)         |
| 8737 Mardi Gras Novelties Prize        | 1,200.00          | 1,200.00         | 0.00               |
| 8740 Advertising and Promotion         | 7,500.00          | 2,500.00         | (5,000.00)         |
| 8745 Daily Raffles/Giveways            | 4,000.00          | 2,000.00         | (2,000.00)         |
| 8746 Registration Tote Bags            | 15,000.00         | 5,000.00         | (10,000.00)        |



|   |                     |                    |                     |
|---|---------------------|--------------------|---------------------|
| 8750 Credit Card Process Fees           | 0.00                | 0.00               | 0.00                |
| 8755 Educode Clothing-Volunteer         | 3,000.00            | 500.00             | (2,500.00)          |
| 8756 Volunteer Appreciation             | 2,500.00            | 1,500.00           | (1,000.00)          |
| 8760 ICC ABM Booth Expense              |                     |                    |                     |
| 8760-1 Shipping and man                 | 1,000.00            | 0.00               | (1,000.00)          |
| 8760-2 ABM Giveaways, Promo             | 2,000.00            | 0.00               | (2,000.00)          |
| 8760-3 Show Girls                       | 0.00                | 0.00               | 0.00                |
| 8760 ICC ABM Booth Expense - Other      | 500.00              | 0.00               | (500.00)            |
| <b>Total 8760 ICC ABM Booth Expense</b> | <b>3,500.00</b>     | <b>0.00</b>        | <b>(3,500.00)</b>   |
| 8765 Printing-Class handouts            | 25,000.00           | 10,000.00          | (15,000.00)         |
| 8767 EduCode Electronics Etc.           | 3,000.00            | 10,000.00          | 7,000.00            |
| 8770 Office Supplies Educode            | 1,500.00            | 1,500.00           | 0.00                |
| 8775 Temporary Staffing                 | 0.00                | 0.00               | 0.00                |
| 8780 Photographer                       | 0.00                | 0.00               | 0.00                |
| 8785 Clothing/Merchandise resal         | 0.00                | 0.00               | 0.00                |
| 8790 Postage and Shipping               | 100.00              | 100.00             | 0.00                |
| 8795 Insurance- Event                   | 0.00                | 0.00               | 0.00                |
| 8800 Uncollected Regist Fees            | 0.00                | 0.00               | 0.00                |
| 8805 Contract Admin Svcs EduCod         | 50,000.00           | 40,000.00          | (10,000.00)         |
| 8700 Other EduCode Expense - Other      | 0.00                | 0.00               | 0.00                |
| <b>Total 8700 Other EduCode Expense</b> | <b>468,300.00</b>   | <b>291,300.00</b>  | <b>(177,000.00)</b> |
| 8799 Sales Taxes                        | 0.00                | 0.00               | 0.00                |
| 9000 Investment Mgmt Expenses           | 0.00                | 0.00               | 0.00                |
| Payroll Expenses                        | 0.00                | 0.00               | 0.00                |
| Reconciliation Discrepancies            | 0.00                | 0.00               | 0.00                |
| <b>Total Expense</b>                    | <b>1,113,300.00</b> | <b>615,600.00</b>  | <b>(497,700.00)</b> |
| <b>Net Ordinary Income</b>              | <b>-252,500.00</b>  | <b>-185,000.00</b> | <b>67,500.00</b>    |
| <b>Other Income/Expense</b>             |                     |                    |                     |
| <b>Other Expense</b>                    |                     |                    |                     |
| <b>Investment Mgmt Expenses</b>         | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>         |
| <b>Total Other Expense</b>              | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>         |
| <b>Net Other Income</b>                 | <b>0.00</b>         | <b>0.00</b>        | <b>0.00</b>         |
| <b>Net Income</b>                       | <b>-252,500.00</b>  | <b>-185,000.00</b> | <b>67,500.00</b>    |